## Proving existence/uniqueness of spatial models with Allen & Arkolakis

Levi Crews October 2022 Goal: Understand how to prove existence and uniqueness of spatial models

**Scope**: A *spatial* model is a (GE) model in which some subset of goods or factors can move across locations

- international trade: labor doesn't move, usually static/stationary
- economic geography: labor can migrate/commute, usually static/stationary
- international macro/finance: labor doesn't move, capital does, nominal matters, usually dynamic

Goal: Understand how to prove existence and uniqueness of spatial models

**Scope**: A *spatial* model is a (GE) model in which some subset of goods or factors can move across locations

international trade: labor doesn't move, usually static/stationary

- economic geography: labor can migrate/commute, usually static/stationary
- international macro/finance: labor doesn't move, capital does, nominal matters, often dynamic

Goal: Understand how to prove existence and uniqueness of spatial models

**Scope**: A *spatial* model is a (GE) model in which some subset of goods or factors can move across locations

international trade: labor doesn't move, usually static/stationary

- economic geography: labor can migrate/commute, usually static/stationary
- international macro/finance: labor doesn't move, capital does, nominal matters, often dynamic

Focus on **static GE of trade & geography models**, but results still useful for dynamic models (take "snapshots")

#### Existence

- proof by construction can suffice *ex post*, but super helpful as a researcher to have a guarantee **before** you code a solver
- data is in eqbm.  $\implies$  SMM/GMM only searches over parameter space that yields eqbm.

### Uniqueness

- $\bullet\,$  esp. in economic geography, multiplicity is often expected  $\rightarrow$  we want to know when
- without it, counterfactual exercises are hard to interpret
  - equilibria are locally isolated (MWG), so can study small perturbations even with multiplicity
  - exact hat requires a selection rule (Ahlfeldt et al., 2015)

Most important: You learn how your model really works!

### Do ...

- Define class of spatial models called *gravity models*
- List well-known examples of gravity models (Table 1)
- Show sufficient conditions for existence/interiority/uniqueness that depend only on gravity elasticities
- Show (local) counterfactual real price changes depend only on gravity elasticities and observed data

#### Don't ...

Do ...

- Define class of spatial models called *gravity models*
- List well-known examples of gravity models (Table 1)
- Show sufficient conditions for existence/interiority/uniqueness that depend only on gravity elasticities
- Show (local) counterfactual real price changes depend only on gravity elasticities and observed data

Don't ...

## Do ...

- Define class of spatial models called *gravity models*
- List well-known examples of gravity models (Table 1)
- Show sufficient conditions for existence/interiority/uniqueness that depend only on gravity elasticities
- Show (local) counterfactual real price changes depend only on gravity elasticities and observed data

### Don't ...

- make it easy to use their results (*not a cookbook!*)
  - no definitive checks if your model fits
  - no necessary conditions
- claim that all gravity models are isomorphic
  - same positive predictions given same estimated elasticities & data same normative predictions or optimal policy
  - different lenses on different data

## Do ...

- Define class of spatial models called *gravity models*
- List well-known examples of gravity models (Table 1)
- Show sufficient conditions for existence/interiority/uniqueness that depend only on gravity elasticities
- Show (local) counterfactual real price changes depend only on gravity elasticities and observed data

### Don't ...

- make it easy to use their results (*not a cookbook!*)
  - no definitive checks if your model fits
  - no necessary conditions
- claim that all gravity models are isomorphic
  - same positive predictions given same estimated elasticities & data ⇒ same normative predictions or optimal policy
  - different lenses on different data

#### AAT20 doesn't solve every problem, but it helps a lot!

- 1. **Omit it.** Just trust your gut (Eaton and Kortum, 2002)
- 2. Assume it. But argue it'll work for sure if  $N \to \infty$  (Costinot, 2009)
- 3. **Reduce it.** That is, use a two-location or symmetric location model s.t. equilibrium reduces to a scissors graph (Melitz, 2003; Krugman, 1991)
- 4. **Contort it (to fit MWG).** Find a fixed point of the excess demand function, which is unique if goods are gross substitutes (Alvarez and Lucas, 2007)
- 5. **Borrow it.** Cite Allen and Arkolakis (2014), the proto-AAT20 for just geography models (more on this later...)

- Each location (i ∈ S) produces a representative good
- We'll state **six conditions** about aggregate trade flows that reduce the equilibrium to **two equations** per location
- $\bullet \ \ \mathsf{Definitions} \longrightarrow$

output	$Q_i \ge 0$
quantity traded	$Q_{ij} \ge 0$
output price	$p_i \ge 0$
bilateral price	$p_{ij} \ge 0$
income	$Y_i \equiv p_i Q_i$
trade flows	$X_{ij} \equiv p_{ij}Q_{ij}$
expenditure	$E_i \equiv \sum_j X_{ji}$
price index	$P_i \equiv \dots$
real expenditure	$W_i \equiv E_i / P_i$
real output price	$p_i/P_i$

### The six conditions

**C.1 (Iceberg costs)** for some trade frictions  $\{\tau_{ij}\}$ ,  $p_{ij} = p_i \tau_{ij}$ 

**C.2 (CES aggregate demand)**  $\exists$  exogenous (negative of the) demand elasticity  $\phi \in \mathbb{R}$  s.t.

$$E_j = \left(\sum_i p_{ij}^{-\phi}\right)^{-1/\phi} W_j \equiv P_j W_j \implies X_{ij} = \frac{p_{ij}^{-\phi}}{\sum_i p_{ij}^{-\phi}} E_j$$

**C.3 (CES aggregate supply)**  $\exists$  exogenous supply shifters  $\{\bar{c}_i\}$ , exogenous aggregate supply elasticity  $\psi \in \mathbb{R}$ , and endogenous scalar  $\kappa > 0$  s.t.

$$Q_i = \kappa \bar{c}_i \left(\frac{p_i}{P_i}\right)^{\eta}$$

**C.4 (Output market clearing)**  $\forall i, Q_i = \sum_j \tau_{ij} Q_{ij}$  or, equivalently,  $Y_i = \sum_j X_{ij}$ 

**C.5 (Trade balance)**  $\forall i, E_i = p_i Q_i$  (they allow exogenous deficits, but not in Theorem 1...) **C.6 (Normalization)**  $\sum_i Y_i = 1$  (pins down *product* of  $\kappa$  and price scale)

## The two equilibrium equations (per location)

**C.1.**  $p_{ij} = p_i \tau_{ij}$ **C.2.**  $X_{ij} = \frac{p_{ij}^{-\phi}}{\sum_{i} p_{ij}^{-\phi}} E_j$ **C.3.**  $Q_i = \kappa \bar{c}_i \left(\frac{p_i}{P_i}\right)^{\psi}$ **C.4.**  $Y_i = \sum_i X_{ij}$ **C.5.**  $E_i = p_i Q_i$ **C.6.**  $\sum_{i} Y_i = 1.$ 

An equilibrium is  $\{Y_i, E_i, X_{ij}, p_i/P_i\}$  in levels and  $\{Q_i, Q_{ij}, p_i, p_{ij}, P_i\}$  up to scale.

Combine C.1 and C.2 to get

$$P_i^{-\phi} = \sum_j \tau_{ij}^{-\phi} p_j^{-\phi}, \quad \forall i$$
(7)

Combine C.1-5 with  $Y_i \equiv p_i Q_i$  and rearrange to get

$$p_i^{1+\phi} \bar{c}_i \left(\frac{p_i}{P_i}\right)^{\psi} = \sum_j \tau_{ij}^{-\phi} P_j^{\phi} p_j \bar{c}_j \left(\frac{p_j}{P_j}\right)^{\psi}, \quad \forall i$$
 (6)

What really matters is if your model's equilibrium can be written like (6) and (7).

### Gravity models (Table 1)

- Armington (1969); Anderson (1979); Anderson and van Wincoop (2003)
- Krugman (1980)
- Melitz (2003)
- Eaton and Kortum (2002)
- Caliendo and Parro (2015)
- Allen and Arkolakis (2014)
- Redding (2016)
- Redding and Sturm (2008)

### Not-gravity models

- non-CES
  - Novy (2013) (translog gravity)
  - Fajgelbaum and Khandelwal (2016) (nonhomothetic demand)
  - Melitz and Ottaviano (2008) (outside good)
  - Head, Mayer, and Thoenig (2014) (lognormal productivity)
- non-constant factor intensities
- dynamic models with trade deficits
- models with tariffs

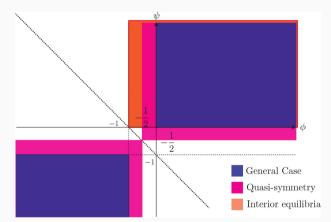
# Theorem 1

Consider any model contained within the universal gravity framework with

- balanced trade,
- $au_{ii} < \infty$  for all  $i \in S$ , and
- the graph of the matrix of trade frictions  $\{\tau_{ij}\}$  is strongly connected

#### Then,

- 1. if  $1 + \psi + \phi \neq 0$ ,  $\exists$  interior eqbm.;
- 2. if  $\phi \geq -1$  and  $\psi \geq 0,$  all equilibria are interior;
- 3. if  $\{\phi \ge 0, \psi \ge 0\}$  or  $\{\phi \le -1, \psi \le -1\}$ ,  $\exists$  unique interior eqbm.



(23)

Define z as follows:

$$z = \begin{pmatrix} (x_i)_i \\ (y_i)_i \end{pmatrix} = \begin{pmatrix} (p_i^{1+\psi+\phi}P_i^{-\psi})_i \\ (P_i^{-\phi})_i \end{pmatrix}.$$

Then the system of equations (6) and (7) of the general equilibrium gravity model is rewritten in vector form:

 $egin{pmatrix} (x_i)_i \ (y_i)_i \end{pmatrix} = egin{pmatrix} \sum_j K_{ij} ar{c}_i^{-1} ar{c}_j x_j^{a_{i1}} y_j^{a_{i2}} \ \sum_j K_{ji} x_j^{a_{ij}} y_j^{a_{j2}} \end{pmatrix},$ 

where  $A = (a_{ij})_{ij}$  is given by

$$A = \begin{pmatrix} \frac{1+\psi}{1+\psi+\phi} & -\frac{1+\phi}{1+\psi+\phi} \\ -\frac{\phi}{1+\psi+\phi} & \frac{\psi}{1+\psi+\phi} \end{pmatrix}$$

- Nonlinear integral equations ≡ solve for unknown functions z under the (Lebesgue) integral
- $K_{ij} \equiv \tau_{ij}^{-\phi}$  is the "kernel" of the integral equation
  - Domain of (23) is unbounded cannot use Brouwer's fixed point theorem straightaway

## Proof of Theorem 1, Pt. 1: Solve nonlinear integral equations

Therefore, consider the following "scaled" version of

equation (23):

$$z = \begin{pmatrix} (x_i)_i \\ (y_i)_i \end{pmatrix} = \begin{pmatrix} \sum_i K_i \bar{q}_i^{-1} \bar{q}_i X_i^n y_i^{n_i} \\ \overline{\sum}_{i_j} K_{j_i} \bar{q}_i^{-1} \bar{q}_j x_i^{n_j} y_i^{n_j} \\ \frac{\sum_i K_{j_i} X_j^{n_j} y_i^{n_j}}{\sum_{i_j} K_{j_i} X_j^{n_j} y_i^{n_j}} \end{pmatrix} \equiv F(z),$$
(24)

and F is defined over the following compact set C:

$$C = \{ x \in \Delta(\mathbb{R}^N_+); x_i \in [\underline{x}, \overline{x}] \forall i \} \times \{ y \in \Delta(\mathbb{R}^N_+); y_i \in [\underline{y}, \overline{y}] \forall i \},$$
(25)

where the bounds for x and y are given as follows:

$$\begin{split} \bar{x} &= \max_{ij} \frac{K_{ij}\bar{c}_i^{-1}\bar{c}_j}{\sum_{i,j}K_{ij}\bar{c}_i^{-1}\bar{c}_j}, \quad \underline{x} &= \min_{i,j} \frac{K_{ij}\bar{c}_i^{-1}\bar{c}_j}{\sum_{i,j}K_{ij}\bar{c}_i^{-1}\bar{c}_j} \\ \bar{y} &= \max_{i,j} \frac{K_{ji}}{\sum_{i,j}K_{ji}}, \qquad \underline{y} &= \min_{i,j} \frac{K_{ji}}{\sum_{i,j}K_{ji}}. \end{split}$$

It is trivial to show that F maps from C to C and continuous over the compact set C, so that we can apply Brouwer's fixed point and there exists an fixed point  $z^* \in C$ .

There are two technical points to be proved: first, there exists a fixed point for the original (unscaled) system (eq. [23]); and second, the equilibrium  $z^*$  is strictly positive. These two claims are proved in lemmas 1 and 2, respectively, in appendix B.4.

- RHS of (24) is positive and  $\sum_i = 1 \implies$  upper bound puts all weight on the largest term
- Same for lower bound & smallest term
- Note: (24) is not a well-defined mapping unless entries of A are finite ⇒ unless 1 + ψ + φ ≠ 0

## Proof of Theorem 1, Pt. 3: Uniqueness, by contradiction

It suffices to show that there exists a unique interior solution for equation (23). Suppose that there are two strictly positive solutions  $(x_i, y_i)$  and  $(\hat{x}_i, \hat{y}_i)$  such that there does not exist t, s > 0 satisfying

$$(x_i, y_i) = (t\hat{x}_i, s\hat{y}_i).$$

Namely, the two solutions are "linearly independent." First note that for any  $i \in S$ , we can evaluate the first row of equation (23).

$$\frac{\mathbf{x}_{i}}{\tilde{\mathbf{x}}_{i}} = \frac{1}{\tilde{\mathbf{x}}_{i}} \sum_{j \in S} K_{j} \bar{\epsilon}_{i}^{-1} \bar{\epsilon}_{j} \left( \frac{\tilde{\mathbf{x}}_{j}}{\tilde{\mathbf{x}}_{j}} \right)^{a_{\alpha}} \left( \frac{\tilde{\mathbf{y}}_{j}}{\tilde{\mathbf{y}}_{j}} \right)^{a_{\alpha}} \left( \tilde{\mathbf{x}}_{j} \right)^{a_{\alpha}} \left( \tilde{\mathbf{x}}_{j} \right)^{a_{\alpha}} (\tilde{\mathbf{y}}_{j})^{a_{\alpha}}$$

$$\leq \max \left( \frac{\tilde{\mathbf{x}}_{j}}{\tilde{\mathbf{x}}_{j}} \right)^{a_{\alpha}} \max \left( \frac{\tilde{\mathbf{y}}_{j}}{\tilde{\mathbf{x}}_{j}} \right)^{a_{\alpha}}.$$
(26)

$$\leq \max_{j \in S} \left(\frac{X_j}{\hat{X}_j}\right)^{\alpha_{i1}} \max_{j \in S} \left(\frac{y_j}{\hat{y}_j}\right)^{\alpha_{i1}}.$$
 (2)

Taking the maximum of the left-hand side,

$$\max_{i \in S} \frac{x_i}{\hat{x}_i} \le \max_{j \in S} \left( \frac{x_j}{\hat{x}_j} \right)^{\alpha_{i1}} \max_{j \in S} \left( \frac{y_j}{\hat{y}_j} \right)^{\alpha_{i1}}.$$
(28)

Lemma 3, in appendix B.4, shows that the inequality is actually strict. Analogously, we obtain

$$\min_{i \in S} \frac{x_i}{\hat{x}_i} \ge \min_{j \in S} \left(\frac{x_j}{\hat{x}_j}\right)^{\alpha_{ii}} \min_{j \in S} \left(\frac{y_j}{\hat{y}_j}\right)^{\alpha_{ii}}.$$
(29)

• The key jump is from (26) to (27)

### Proof of Theorem 1, Pt. 3: Uniqueness, by contradiction

Dividing equation (28) by equation (29) shows that

$$1 \leqslant \mu_{\pi} \equiv \frac{\max_{i \in S}(x_i/\hat{x}_i)}{\min_{i \in S}(x_i/\hat{x}_i)} < \frac{\max_{j \in S}(x_j/\hat{x}_j)^{\alpha_{i_1}}}{\min_{j \in S}(x_j/\hat{x}_j)^{\alpha_{i_1}}} \times \frac{\max_{j \in S}(y_j/\hat{y}_j)^{\alpha_{i_1}}}{\min_{j \in S}(y_j/\hat{y}_j)^{\alpha_{i_1}}} = \mu_{\pi}^{|\alpha_{i_1}|} \times \mu_{y}^{|\alpha_{i_1}|},$$

where

$$\mu_{y} \equiv \frac{\max_{i\in S}(y_{i}/\hat{y}_{i})}{\min_{i\in S}(y_{i}/\hat{y}_{i})}.$$

The same argument is applied to the second row of equation (23) to obtain the following inequality:

$$1 \leq \mu_{j} = \frac{\max_{i \in S}(y_{i}/\hat{y}_{i})}{\min_{i \in S}(y_{i}/\hat{y}_{i})} < \frac{\max_{j \in S}(x_{j}/\hat{x}_{j})^{a_{i}}}{\min_{i \in S}(x_{j}/\hat{x}_{j})^{a_{i}}} \times \frac{\max_{j \in S}(y_{j}/\hat{y}_{j})^{a_{i}}}{\min_{i \in S}(y_{j}/\hat{y}_{j})^{a_{i}}} = \mu_{x}^{|\alpha_{i}|} \times \mu_{y}^{|\alpha_{i}|}.$$

Taking logs in the two inequalities and exploiting the restriction, we can write

$$\begin{pmatrix}
\ln \mu_x \\
\ln \mu_y
\end{pmatrix} < \underbrace{\begin{pmatrix}
|\alpha_{11}| & |\alpha_{12}| \\
|\alpha_{21}| & |\alpha_{22}|
\end{pmatrix}}_{=|A|} \begin{pmatrix}
\ln \mu_x \\
\ln \mu_y
\end{pmatrix},$$
(30)

which from the Collatz-Wielandt formula implies that the largest eigenvalue of |A| is greater than one.

• Just cranking through to (30)

• Collatz-Wielandt formula:  

$$\rho(\mathbf{A}) = \max_{\mathbf{x}} \{\min_{i} [\mathbf{A}\mathbf{x}]_{i} / x_{i}\}$$

• why is  $\rho(|\mathbf{A}|) > 1$  a problem?

### Proof of Theorem 1, Pt. 3: Uniqueness, by contradiction

Dividing equation (28) by equation (29) shows that

$$1 \leqslant \mu_{\pi} \equiv \frac{\max_{i \in S}(x_i/\hat{x}_i)}{\min_{i \in S}(x_i/\hat{x}_i)} < \frac{\max_{j \in S}(x_j/\hat{x}_j)^{\alpha_{i_1}}}{\min_{j \in S}(x_j/\hat{x}_j)^{\alpha_{i_1}}} \times \frac{\max_{j \in S}(y_j/\hat{y}_j)^{\alpha_{i_1}}}{\min_{i \in S}(y_j/\hat{y}_j)^{\alpha_{i_1}}} = \mu_{\pi}^{|\alpha_{i_1}|} \times \mu_{\gamma}^{|\alpha_{i_1}|},$$

where

$$\mu_{y} = \frac{\max_{i \in S}(y_i/\hat{y}_i)}{\min_{i \in S}(y_i/\hat{y}_i)}.$$

The same argument is applied to the second row of equation (23) to obtain the following inequality:

$$1 \leq \mu_{j} = \frac{\max_{i \in S}(y_{i}/\hat{y}_{i})}{\min_{i \in S}(y_{i}/\hat{y}_{i})} < \frac{\max_{j \in S}(x_{j}/\hat{x}_{j})^{a_{\alpha}}}{\min_{i \in S}(x_{j}/\hat{x}_{j})^{a_{\alpha}}} \times \frac{\max_{j \in S}(y_{j}/\hat{y}_{j})^{a_{\alpha}}}{\min_{i \in S}(y_{j}/\hat{y}_{j})^{a_{\alpha}}} = \mu_{x}^{|\alpha_{\alpha}|} \times \mu_{y}^{|\alpha_{\alpha}|}.$$

Taking logs in the two inequalities and exploiting the restriction, we can write

$$\begin{pmatrix} \ln \mu_x \\ \ln \mu_y \end{pmatrix} < \underbrace{\begin{pmatrix} |\alpha_{11}| & |\alpha_{12}| \\ |\alpha_{21}| & |\alpha_{22}| \end{pmatrix}}_{=[4]} \begin{pmatrix} \ln \mu_x \\ \ln \mu_y \end{pmatrix},$$
(30)

which from the Collatz-Wielandt formula implies that the largest eigenvalue of  $\left|A\right|$  is greater than one.

- Just cranking through to (30)
- Collatz-Wielandt formula:  $\rho(\mathbf{A}) = \max_{\mathbf{x}} \{\min_{i} [\mathbf{A}\mathbf{x}]_{i} / x_{i} \}$
- why is  $\rho(|\mathbf{A}|) > 1$  a problem?
- Lemma 4 (Appx B.4). If  $\phi, \psi \ge 0$  or  $\phi, \psi \le -1$ , then the eigenvalues for  $|\mathbf{A}|$  are

$$\lambda_1 = 1$$
$$\lambda_2 = \frac{\phi - \psi}{1 + \phi + \psi}$$

with  $|\lambda_2| < 1$ , hence  $\rho(|\mathbf{A}|) \leq 1$ .

## Comparison to older results

- 1. Alvarez and Lucas (2007): show excess demand function z satisfies
  - z is continuous;
  - z is homogeneous of degree zero in p;
  - $\mathbf{p} \cdot \mathbf{z} = 0$  for all strictly positive price vectors (Walras' law);
  - there is a  $\underline{z} > 0$  such that  $z_{\ell}(\mathbf{p}) > -\underline{z}$  for every commodity  $\ell$  and all p;
  - if  $\mathbf{p}^n \to \mathbf{p}$ , where  $\mathbf{p} \neq 0$  but  $p_\ell = 0$  for some  $\ell$ , then

$$\max\{z_1(\mathbf{p}^n),\ldots,z_{IK+1}(\mathbf{p}^n)\}\to\infty;$$

•  $\frac{\partial z_{\ell}(\mathbf{p})}{\partial p_{\ell'}} > 0$  for all  $\ell, \ell'$  with  $\ell \neq \ell'$  and all  $\mathbf{p} > \mathbf{0}$ . ["gross substitutes"]

But gross substitutes fails for  $\psi > \phi \ge 0$  and  $\psi < \phi \le 1$ , where AAT20 still unique

- 2. Allen and Arkolakis (2014): AAT20 generalizes their Theorem 2 in three ways
  - allows for asymmetric trade frictions
  - allows for infinite trade frictions between non-ii pairs
  - applies to larger class of models (inc.  $\psi = 0$ )

## Comparison to their newer results: Allen, Arkolakis, and Li (2020)

• Economies where N heterogeneous agents engage in H types of interactions with equilibria characterized by

$$x_{ih} = \sum_{j=1}^{N} f_{ijh}(x_{j1}, \dots, x_{jH})$$

• Existence and uniqueness (up to scale) if

$$\rho(\mathbf{A}) \le 1, \quad \mathbf{A} \equiv \left[\frac{\partial \ln f_{ijh}(x_j)}{\partial \ln x_{jh'}}\right]_{hh}$$

by multi-dimensional extension of the contraction mapping theorem

• constant elasticity ("gravity") representation

$$\prod_{h'} x_{ih'}^{\gamma_{hh'}} = \lambda_k \sum_j K_{ijh} \prod_{h'} x_{ih}^{\kappa_{hh'}} x_{jh'}^{\beta_{hh'}}$$

- Generalize AAT20 by allowing for...
  - general (non-constant elasticity) functional forms
  - more than two types of economic interactions

#### Ask yourself:

- 1. can I easily map my model to C.1-5?
- 2. can I derive equilibrium conditions that look like (6) and (7)?
- 3. can I point out an obvious violation of C.1-5?

### Decision tree:

- If "yes" to 1 or 2, you can almost surely use AAT20 (or AAL20).
- Else if "yes" to 3, throw your hands up OR figure out an extension, then email Treb & Costas to coauthor AA[your initial here].
- If "no" to all three, circle back to 2 and keep trying with AAL20.

Consider a spatial model with ....

- Armington varieties (at country level), iceberg costs
- a quasilinear homogeneous outside good, freely traded
- discrete choice over production of each Armington variety & outside good at sub-country level

Obvious violations of C.1-5:

- Demand side
  - if all together: fail C.2 because the outside good is not CES
  - if just Armington block: fail C.5 because expenditure on outside good  $\cong$  endogenous deficit
- Supply side: no mapping to a country-level *representative* good (fail C.3)

References

- Ahlfeldt, Gabriel M., Stephen J. Redding, Daniel M. Sturm, and Nikolaus Wolf. 2015. "The economics of density: Evidence from the Berlin Wall." *Econometrica* 83 (6):2127–2189.
- Allen, Treb and Costas Arkolakis. 2014. "Trade and the topography of the spatial economy." *Quarterly Journal of Economics* 129 (3):1085–1140.
- Allen, Treb, Costas Arkolakis, and Xiangliang Li. 2020. "On the equilibrium properties of network models with heterogeneous agents." Working Paper 27837. URL http://www.nber.org/papers/w27837.
- Allen, Treb, Costas Arkolakis, and Yuta Takahashi. 2020. "Universal gravity." *Journal of Political Economy* 128 (2):393–433.
- Alvarez, Fernando and Robert E. Lucas, Jr. 2007. "General equilibrium analysis of the Eaton-Kortum model of international trade." *Journal of Monetary Economics* 54 (6):1726–1768. URL

https://www.sciencedirect.com/science/article/pii/S0304393206002169.

- Anderson, James E. 1979. "A theoretical foundation for the gravity equation." American Economic Review 69 (1):106-116. URL https://www.jstor.org/stable/1802501.
- Anderson, James E. and Eric van Wincoop. 2003. "Gravity with gravitas: A solution to the border puzzle." *American Economic Review* 93 (1):170–192.

Armington, Paul S. 1969. "A theory of demand for products distinguished by place of production." *International Monetary Fund Staff Papers* 16 (1):159.

Caliendo, Lorenzo and Fernando Parro. 2015. "Estimates of the trade and welfare effects of NAFTA." *Review of Economic Studies* 82 (1):1–44. URL https://doi.org/10.1093/restud/rdu035.

Costinot, Arnaud. 2009. "On the origins of comparative advantage." *Journal of International Economics* 77 (2):255–264. URL

https://www.sciencedirect.com/science/article/pii/S0022199609000105.

Eaton, Jonathan and Samuel Kortum. 2002. "Technology, geography, and trade." *Econometrica* 70 (5):1741–1779.

Fajgelbaum, Pablo D. and Amit K. Khandelwal. 2016. "Measuring the unequal gains from trade." *Quarterly Journal of Economics* 131 (3):1113–1180.

Head, Keith, Thierry Mayer, and Mathias Thoenig. 2014. "Welfare and trade without Pareto." *American Economic Review* 104 (5):310–16. URL

https://www.aeaweb.org/articles?id=10.1257/aer.104.5.310.

Krugman, Paul. 1980. "Scale economies, product differentiation, and the pattern of trade."

American Economic Review 70 (5):950-959. URL https://www.jstor.org/stable/1805774.

- Krugman, Paul R. 1991. "Increasing returns and economic geography." Journal of Political Economy 99 (3):483–499.
- Melitz, Marc J. 2003. "The impact of trade on intra-industry reallocations and aggregate industry productivity." *Econometrica* 71 (6):1695–1725. URL https://onlinelibrary.wiley.com/doi/abs/10.1111/1468-0262.00467. Job market paper (Michigan).
- Melitz, Marc J. and Gianmarco I. P. Ottaviano. 2008. "Market size, trade, and productivity." *Review of Economic Studies* 75 (1):295–316.
- Novy, Dennis. 2013. "International trade without CES: Estimating translog gravity." Journal of International Economics 89 (2):271–282. URL

http://www.sciencedirect.com/science/article/pii/S0022199612001584.

- Redding, Stephen J. 2016. "Goods trade, factor mobility and welfare." *Journal of International Economics* 101:148–167.
- Redding, Stephen J. and Daniel M. Sturm. 2008. "The costs of remoteness: Evidence from

German division and reunification." *American Economic Review* 98 (5):1766-97. URL https://www.aeaweb.org/articles?id=10.1257/aer.98.5.1766.